

SECRET

IDEA-0468

DIS-0468

7 September 1961

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MEMORANDUM FOR: Chief, Contracts Branch, DFD

SUBJECT: BI-1032 - Joint Use Proposal

REFERENCE: 1. IDEA-0468 - Same Subject
2. DIS-0468-1 - Same Subject

1. Subject proposal appears to be in the best interests of the Government and this Agency in particular, as pointed out in Ref. 1.

2. The proposal in my mind still deserves further clarification:

A. Is the proposal a fixed fee of [] for which in return the Government would receive on a regular scheduled basis the services of a Technical Representative for a period of approximately thirty days at a minimum of eight different establishments? If this is true, I gather the cost to be borne by the Agency would be [] per annum per scheduled visit [] total if two establishments are scheduled and [] per annum if three were scheduled).

B. On the other hand, it may be that Laird intends to establish a new month rate and charge for services only when they are actually rendered.

3. The distinction, as I see it, is between guaranteeing Laird, on behalf of the Agency, payment for at least two months whether or not the services are actually utilized, as opposed to our present arrangement which finds us charged only when services are actually utilized. There is nothing patently wrong with the former situation on the theory that we are willing to suffer such costs in return for the sort of preventive maintenance guarantee which would be forthcoming.

4. Chief, DFD Security, has interposed no objection to the suggestion; however, he has requested that you touch base with [] of his office as to the procedures to be employed in implementing the proposal.

SIGNED

[]
Personal Officer
DFD-12/P

Peru/DFD/LIM:bls

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